

KANSAS CITY SOUTHERN



www.KCSouthern.com

CUSTOMER SOLUTIONS CENTER: U.S.: 1.800.GO.TO.KCS (1.800.468.6527) MEXICO: 01.800.849.6145 U.S. to MEXICO: 1.888.812.9512



His Vision Was So Good He Could See All The Way To The Gulf of Mexico

In 1887 Arthur E. Stilwell founded what today is known as Kansas City Southern. And he did it with a true vision for the future, because, at that time, no one saw the advantages of a north-south route throughout North America. No one, that is, but Arthur. That vision fueled our journey toward a rail connection between the United States and Mexico.

Today, the Kansas City Southern system (which includes The Kansas City Southern Railway Company in the U.S. and Kansas City Southern de Mexico in Mexico) is the only rail system that offers a seamless corridor between the heart of the midwestern and southeastern United States, across the border into Mexico, and on to the Pacific coast. We continue to build relationships with grain, energy, intermodal, automotive and carload partners along our trade routes and strengthen our connectivity with all major railroads spanning North America. And we remain determined to propel our vision forward, offering our business partners rail transportation options for success.





Large Enough To Go Anywhere.
Small Enough to Care.



Kansas City Southern operates one of the elite Class 1 railroad companies in North America that's only one interchange away—north/south or east/west from any major market in North America. Our broad and strategic network gives us a key competitive advantage: vital connections to all other Class 1 railways, as well as to numerous regional and short line rail services. These alliances allow us to give you seamless service and competitive rates while maintaining the quality service expected from a major railroad.

Seamless Crossing
Our cross-border network between the United States and Mexico sets us apart from any other railway in North America. Quite simply, there is no more efficient or seamless route to cross the border. This allows for smooth border crossings and customs procedures are expedited from the beginning to minimize any unnecessary delays.



Secure Movements
Specifying Kansas City Southern not only saves our customers valuable time and money; it also provides a secure route for their cargo. Extensive security measures are in place all along the line, with surveillance equipment and trained specialists to oversee each shipment during transit and at all connection points along the way.

Just How Does A Rail Line Cross An Ocean?

We've taken Kansas City Southern's connectivity advantages on land and launched them into the maritime shipping world. Kansas City Southern has a direct route to the major port of Lazaro Cárdenas on Mexico's Pacific coast. This massive and modern port offers the capability to receive post-Panamax ships from the Asia-Pacific markets. It provides our customers with an efficient and effective link between North and South American and Asian ports.

And on to Inland Destinations
Once inland, your shipment is further expedited with our time-efficient and cost effective alternatives in consolidation and distribution through our transload program. Partnering with selected warehouses, trucking and logistics firms, Kansas City Southern essentially extends the economies of rail to your shipment's ultimate destination. Billing is simplified, too, with one single-source, door-to-door rate.

Along the Gulf
With rail links across Mexico and the United States, connecting with Gulf of Mexico ports is simple and accessible through Kansas City Southern. Gulf ports include Veracruz, Tampico and Matamoros in Mexico; plus New Orleans, Lake Charles, Mobile, Gulfport, Beaumont, Corpus Christi and Port Arthur in the United States.

Logistics Central

Our state-of-the-art network operating centers in Kansas City and Monterrey are highly effective ground control for keeping our trains—and your shipments—on time and on budget. Our service representatives know to the mile and the minute where your shipment is. Our Customer Solutions Center is always ready to share that real-time information with you. Or you can use our online tools at www.kcsouthern.com/MyKCS to place orders, request equipment and track your shipments.

Bring Your Business Aboard And We'll Find The Best Way To Get It Where It Needs To Go

When it comes to creative, solutions-driven business, nobody beats Kansas City Southern. Just ask any of our customers and they'll tell you how we go out of our way to accommodate specific transportation requests. In other words, we strive to find a way to say "yes."

Backbone and Infrastructure

Kansas City Southern is a complete network of capabilities, possibilities and advantages for business and shippers of all sizes.

With intermodal facilities along KCS' International Intermodal Corridor, we provide premium service on the most efficient transcontinental rail line from Mexico to the southeastern United States. We are equipped to handle carload and less-than truckload (LTL) traffic from anywhere in the United

States to the heartland of Mexico. Our bulk cargo facilities can handle commodities such as coal, grain, minerals and more. This streamlined approach allows you to allocate your resources on manufacturing rather than costly shipping solutions.



Not Just Another Option. A Better Option.

Rail shipping has never been a better value. For pure cost efficiency and service, hauling by rail outdistances any other transportation mode. Kansas City Southern ups the ante with one of the youngest, most environmentally responsible locomotive fleets in the industry.

Your Satisfaction is Always Our Ultimate Destination

If there's one thing we know how to do, it's to accommodate your business needs. From a seamless connection between the United States and Mexico that expedites border crossing with an emphasis on security, to flexible shipping solutions system-wide, to a quick response time and a highly trained and experienced staff, we have everything covered. Whenever you have a transportation problem you can't seem to find an answer for, let us lend you a hand. It's what we do, and what we do well.

Simply put, your needs come first and we will structure our business around yours to get us both going in a smart direction.

